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ANNUAL REPORT 31 October 2023 ISSUED TO

The Board of Directors of International Association of Internet Hotlines - INHOPE Bos en Lommerplein 280 1055 RW Amsterdam

Regarding financial statements 2022

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1. Accountants report



To the Board of Management International Association of Internet Hotlines - INHOPE To the attention of Denton Howard Bos en Lommerplein 280 1055 RW Amsterdam

#### **RSM Netherlands Accountants N.V.**

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Amsterdam 31 October 2023 Reference: 32127/2022

Dear Mr, Le Toquin,

## 1.1 Scope of engagement

In accordance with your instructions we have compiled the 2022 financial statements of International Association of Internet Hotlines - INHOPE, Amsterdam. We performed our engagement in accordance with Dutch law, including Standard 4410 "Engagements to compile financial statements". The nature of our procedures do not enable us to express any assurance on the true and fair view of the financial statements.

The compilation report is included under section 1.4 of this report.

## 1.2 General

## Adoption of the annual accounts

The Annual General Meeting had adopted the 2021 financial statements on 15 November 2022 at Lisbon.

## 1.3 Fiscal position

## General

On September 13, 2012 the Dutch tax authorities declared that International Association of Internet Hotlines - INHOPE is not subject to corporation tax.

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## 1.4 Accountant's compilation report

## To: the Board of Directors of International Association of Internet Hotlines - INHOPE

The financial statements of International Association of Internet Hotlines - INHOPE, Amsterdam, have been compiled by us using the information provided by you. The financial statements comprise the balance sheet as at 31 December 2022 and the income statement for the year 2022 for the year then ended with the accompanying explanatory notes. These notes include a summary of the accounting policies which have been applied.

This compilation engagement has been performed by us in accordance with Dutch law, including the Dutch Standard 4410, 'Compilation engagements', which is applicable to accountants. The standard requires us to assist you in the preparation and presentation of the financial statements in accordance with Part 9 of Book 2 of the Dutch Civil Code. To this end we have applied our professional expertise in accounting and financial reporting.

In a compilation engagement, you are responsible for ensuring that you provide us with all relevant information and that this information is correct. Therefore, we have conducted our work, in accordance with the applicable regulations, on the assumption that you have fulfilled your responsibility. To conclude our work, we have read the financial statements as a whole to consider whether the financial statements as presented correspond with our understanding of International Association of Internet Hotlines - INHOPE. We have not performed any audit or review procedures which would enable us to express an opinion or a conclusion as to the fair presentation of the financial statements.

During this engagement we have complied with the relevant ethical requirements prescribed by the 'Verordening Gedrags- en Beroepsregels Accountants' (VGBA). You and other users of these financial statements may therefore assume that we have conducted the engagement in a professional, competent and objective manner and with due care and integrity and that we will treat all information provided to us as confidential.

For further information on the nature and scope of a compilation engagement and the VGBA we refer you to www.nba.nl/uitleg-samenstellingsverklaring.

Amsterdam, 31 October 2023

RSM Netherlands Accountants N.V.

drs. S.F. Fokker RA

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2. Management Board's report

## 2.1 INHOPE Association – Directors Report

The Directors report is a summary of the INHOPE Association's organisational and financial performance during 2022. INHOPE is the International Association of Internet Hotlines, which is registered in the Netherlands. INHOPE's mission is to support and enable INHOPE hotlines in rapid identification and removal of Child Sexual Abuse Material from the digital world. INHOPE's vision is a digital world free of Child Sexual Abuse Material.

Through the first half of 2022, COVID continued to affect many aspects of operations for many organisations across the globe. INHOPE was no different, but through continuing the greater use of online rather than in-person activities, INHOPE continued to grow its operations and effectiveness in line with its 2022 strategic plan.

Throughout 2022 the INHOPE Board oversaw the implementation of the long-term strategic plan previously adopted. This six-pillar strategy set out the development plans of the association over a 5 year period underpinned by a focus on the delivery of its objectives via "People" & "Technology".

During the year INHOPE continued it network expansion activities with a focus on the regional development of Hotlines in the Latin America and Asia Pacific regions. This will continue on into 2023 and beyond.

The INHOPE partner program has continued to grow in scale and reputation. The fifth INHOPE summit which was held in the Washington headquarters of Amazon over two days in September 2022 had a much greater level of participation than any previous years and the theme was 'Lets talk about it'. This focused on the importance of education, communication, and the online safety of digital citizens, especially children. This event will continue in 2023 as it is now an established industry event and will be delivered as a hybrid of an online and in-person conference.

During 2022 the Association improved its financial and organisational performance. Income overall was generally in-line with expectation with three primary revenue streams: Project funding, Association membership fees & INHOPE partner program donations. Costs were higher than originally budgeted due to increased staffing, insurance costs, higher travel costs, inflation due Ukraine war and office move costs. A new management structure was implemented, which included the promotion of Dushica Naumovska to Chief Operations Officer to strengthen operational effectiveness.

During the November 2022 Annual General Meeting which was held in Lisbon – members accepted the 2021 report as drafted by RSM and reappointed them for the 2023 financial report.

Looking forward into 2023 the INHOPE network will: continue to expand globally, widen its funding base, work with all its members and partners to deliver on its projects.

On behalf of all the INHOPE Board, I would like to thank the Association Members, the Secretariat and all of INHOPE partners for all their efforts throughout 2022.

Amsterdam, 31 October 2023

Jean-Christophe Le Toquin INHOPE President



3. Financial statements



## 3.1 Balance sheet as at 31 December 2022

| (After proposal distribution of result)              | 24 42 2022             | 24 42 2024             |
|--|------------------------|------------------------|
|  | <u>31-12-2022</u><br>€ | <u>31-12-2021</u><br>€ |
| Assets   |                        |                        |
| Fixed assets   |                        |                        |
| Property, plant and equipment 1                      | 9.138                  | 4.909                  |
| Financial assets 2                                   | 7.644                  | 3.077                  |
| Current assets                                       |                        |                        |
| Receivables  |                        |                        |
| Trade receivables3Taxes and social security charges4 | 208.568<br>60.569      | 254.536<br>24.202      |
| Other receivables and accrued income 5               | 11.455                 | 136                    |
|  | 280.592                | 278.874                |
| Cash and cash equivalents 6                          | 2.908.070              | 1.810.498              |
|  | 3.205.444              | 2.097.358              |



|  |    | 31-12-2022 | 31-12-2021 |
|--|----|------------|------------|
| Equity and liabilities                                       |    | €          | €          |
| Equity and liabilities                                       |    |            |            |
| Equity   | 7  |            |            |
| Reserves   | 8  | 1.006.825  | 1.197.666  |
|  |    |            |            |
| Long-term liabilities  | 9  |            |            |
| Deferred income  | 10 | 1.384.109  | 739.701    |
| Short-term liabilities                                       |    |            |            |
| Payables to banks  | 11 | 8.247      | -          |
| Trade payables   | 12 | 653.057    | 1.140      |
| Payables relating to taxes and social security contributions | 13 | 29.300     | 39.669     |
| Other liabilities and accrued expenses                       | 14 | 123.906    | 119.182    |
|  |    | 814.510    | 159.991    |

| 3 205 444 | 2.097.358 |
|-----------|-----------|
| 5.205.444 | 2.097.356 |
|           |           |

.....



# 3.2 Income statement for the year 2022

|  |                                  | 2022   | 2021  |
|--|----------------------------------|--|---|
|  | -                                | €  | €   |
| Other operating income   | 15                               | 1.710.127  | 1.827.058   |
| Other external expenses<br>Expenses of employee benefits<br>Depreciation of property, plant and equipment<br>Housing expenses<br>Selling expenses<br>Office expenses<br>General expenses | 16<br>17<br>18<br>19<br>20<br>21 | 1.097.626<br>489.784<br>2.778<br>19.810<br>92.782<br>117.908<br>84.330 | 698.090<br>392.782<br>2.011<br>942<br>7.052<br>36.619<br>31.337 |
| Total expenses   | -                                | 1.905.018  | 1.168.833   |
| Total of operating result  | -                                | -194.891   | 658.225   |
| Currency translation differences   |                                  | 4.050  | -18   |
| Total of result after tax  | -                                | -190.841   | 658.207   |
|  | =                                |  |   |



# 3.3 Cash flow statement for the year 2022

| Total of cash flows from (used in) operating activities   |     |                |           |                    |          |
|---|-----|----------------|-----------|--------------------|----------|
| Operating result  |     |                | -194.891  |                    | 658.207  |
| Adjustments for<br>Depreciation   |     |                | 1.781     |                    | 1.113    |
| <i>Changes in working capital</i><br>Movements accounts receivable<br>Decrease (increase) in securities |     | -1.718<br>-517 |           | -252.457<br>-3.078 |          |
| Increase (decrease) in other payables   | 11  | 646.272        |           | -56.412            |          |
|   |     |                | 644.037   | -                  | -311.947 |
| Total of cash flows from (used in) operating activities   |     |                | 450.927   |                    | 347.373  |
| Total of cash flows from (used in) in-<br>vestment activities   |     |                |           |                    |          |
| Purchase of property, plant and equip-<br>ment<br>Proceeds from sales of property, plant                |     | -7.007         |           | -2.397             |          |
| and equipment   |     | 997            |           | 898                |          |
| Total of cash flows from (used in) in-<br>vestment activities   | . – |                | -6.010    |                    | -1.499   |
| Total of cash flows from (used in) fi-<br>nancing activities  |     |                |           |                    |          |
| Deferred income<br>Increase (decrease) in payables to cre-  | 9   | 644.408        |           | 20.190             |          |
| dit institutions  | 11  | 8.247          |           | -                  |          |
| Total of cash flows from (used in) fi-<br>nancing activities  | _   |                | 652.655   |                    | 20.190   |
| Total of increase (decrease) in cash<br>and cash equivalents  |     |                | 1.097.572 | =                  | 366.064  |



# Movement in cash and cash equivalents

| Cash and cash equivalents at the begin-<br>ning of the period<br>Increase (decrease) cash and cash equiva- | 1.810.498 | 1.444.434 |
|--|-----------|-----------|
| lents  | 1.097.572 | 366.064   |
| Cash and cash equivalents at the end of the period   | 2.908.070 | 1.810.498 |



## 3.4 Notes to the financial statements

### **Entity information**

#### Registered address and registration number trade register

The registered and actual address of International Association of Internet Hotlines - INHOPE is Bos en Lommerplein 280, 1055 RW in Amsterdam, NL. International Association of Internet Hotlines - INHOPE is registered at the Chamber of Commerce under number 34124277.

## **General notes**

#### The most important activities of the entity

INHOPE is the International Association of Internet Hotlines, which is registered in the Netherlands. INHOPE's mission is to support and enable INHOPE Hotlines in Rapid identification and removal of Child Sexual Abuse Material from the digital world.

#### Disclosure of estimates

In applying the principles and policies for drawing up the financial statements, the directors of International Association of Internet Hotlines - INHOPE make different estimates and judgments that may be essential to the amounts disclosed in the financial statements. If it is necessary in order to provide the transparency required under Book 2, article 362, paragraph 1, the nature of these estimates and judgments, including related assumptions, is disclosed in the notes to the relevant financial statement item.

## General accounting principles

## The accounting standards used to prepare the financial statements

The financial statement is drawn up in accordance with the provisions of Title 9, Book 2 of the Dutch Civil Code and the Dutch Accounting Standards, as published by the Dutch Accounting Standards Board ('Raad voor de Jaarverslaggeving') in accordance with RJK C1 'small non profit organisations'

Assets and liabilities are generally valued at historical cost, production cost or at fair value at the time of acquisition. If no specific valuation principle has been stated, valuation is at historical cost.

## Conversion of amounts denominated in foreign currency

Items included in the financial statements of International Association of Internet Hotlines - INHOPE are valued with due regard for the currency in the economic environment in which the corporation carries out most of its activities (the functional currency). The financial statements are denominated in euros; this is both the functional currency and presentation currency of International Association of Internet Hotlines - INHOPE.

## Accounting principles

#### Machinery

Fixed assets are valued at historical cost or production cost including directly attributable costs, less straight-line depreciation based on the expected future life and impairments.



## Impairment of non-current assets

On each balance sheet date, International Association of Internet Hotlines - INHOPE assesses whether there are any indications that a fixed asset may be subject to impairment. If there are such indications, the recoverable amount of the asset is determined. If it is not possible to determine the recoverable amount of the individual asset, the recoverable amount of the cash-generating unit to which the asset belongs is determined. An impairment occurs when the carrying amount of an asset is higher than the recoverable amount; the recoverable amount is the higher of the realisable value and the value in use. An impairment loss is directly recognised in the profit and loss account while the carrying amount of the asset concerned is concurrently reduced.

The realisable value is initially based on a binding sale agreement; if there is no such agreement, the realisable value is determined based on the active market, whereby usually the prevailing bid price is taken as market price. For the determination of the value in use, an estimate is made of the future net cash flows in the event of continued use of the asset / cash-generating unit; these cash flows are discounted.

If it is established that an impairment that was recognised in the past no longer exists or has reduced, the increased carrying amount of the asset concerned is set no higher than the carrying amount that would have been determined if no impairment value adjustment for the asset concerned had been reported. An impairment of goodwill is not reversed.

#### Receivables

Receivables are initially valued at the fair value of the consideration to be received, including transaction costs if material. Receivables are subsequently valued at the amortised cost price. If there is no premium or discount and there are no transaction costs, the amortised cost price equals the nominal value of the accounts receivable. Provisions for bad debts are deducted from the carrying amount of the receivable.

## Cash and cash equivalents

Cash at banks and in hand represent cash in hand, bank balances and deposits with terms of less than twelve months. Overdrafts at banks are recognised as part of debts to lending institutions under current liabilities. Cash at banks and in hand is valued at nominal value.

## Non-current liabilities

On initial recognition long-term debts are recognised at fair value. Transaction costs which can be directly attributed to the acquisition of the long-term debts are included in the initial recognition. After initial recognition long-term debts are recognised at the amortised cost price, being the amount received taking into account premiums or discounts and minus transaction costs. If there is no premium / discount or if there are no transaction costs, the amortised cost price is the same as the nominal value of the debt.

The difference between stated book value and the mature redemption value is accounted for as interest cost in the income statement on the basis of the effective interest rate during the estimated term of the long-term debts.

## Current liabilities

Grants are given to cover specific and overhead expenses. Grant income is recorded in the year that the related expenses occur. For grants received for which the expenses have not yet occurred, a deferred income (grants received in advance) is accounted for.



## Accounting principles for determining the result

The result is the difference between the realisable value of the services provided and the costs and other charges during the year. The results on transactions are recognised in the year in which they are realised.

Grants are given to cover specific and overhead expenses. Grant income is recorded in the year that the related expenses occur. For grants received for which the expenses have not yet occurred, a deferred income (grants received in advance) is accounted for.

Regarding the recording of the projects, income is recognized based on the total result of the project. If a project is expected to result in a loss, this loss will be accounted for as soon as this loss is foreseeable. If a project is expected to result in a profit, this profit will be amortized during the project term.

#### Expenses of employee benefits

The benefits payable to personnel are recorded in the statement of income and expenses on the basis of the employment conditions.

## Depreciation of property, plant and equipment

Tangible fixed assets are depreciated from the date of initial use over the expected future economic life of the asset, while taking into account any applicable restrictions with respect to tangible fixed assets.

Future depreciation is adjusted if there is a change in estimated future useful life.

Gains and losses from the occasional sale of equipment are included in depreciation.

## Other operating expenses

Costs are determined on a historical basis and are attributed to the reporting year to which they relate.

## Cash flow statement

The cash flow statement has been prepared using the indirect method. The cash items disclosed in the cash flow statement comprise cash at banks and in hand except for deposits with a maturity longer than three months. Cash flows denominated in foreign currencies have been translated at average estimated exchange rates. Exchange differences affecting cash items are shown separately in the cash flow statement. Interest paid and received, dividends received and income taxes are included in cash from operating activities. Dividends paid are recognised as cash used in financing activities. Transactions not resulting in inflow or outflow of cash, including finance leases, are not recognised in the cash flow statement. Payments of finance lease instalments qualify as repayments of borrowings under cash used in financing activities.



## 3.5 Notes to the balance sheet as at 31 December 2022

## Assets

**Fixed assets** 

|   | 31-12-2022 | 31-12-2021                |
|---|------------|---------------------------|
| 1 Property, plant and equipment                   | €          | €                         |
| Machinery   | 9.138      | 4.909                     |
|   |            |                           |
| Property, plant and equipment                     |            | Machinery                 |
|   |            | €                         |
| <i>Balance as at 1 January 2022</i><br>Cost price |            | 6.248                     |
| Accumulated depreciation                          |            | -1.339                    |
| Book value as at 1 January 2022                   |            | 4.909                     |
|   |            |                           |
| Movements<br>Additions                            |            | 7.007                     |
| Depreciation                                      |            | -1.781                    |
| Disposals<br>Depreciation on disposals            |            | -1.129<br>132             |
| Balance movements                                 |            | 4.229                     |
| Balance as at                                     |            |                           |
| 31 December 2022                                  |            |                           |
| Cost price  |            | 12.126                    |
| Accumulated depreciation                          |            | -2.988                    |
| Book value as at<br>31 December 2022              |            | 9.138                     |
|   |            |                           |
| Property, plant and equipment: Economic life      |            |                           |
| Depreciation rate                                 |            | <u>Machinery</u><br>20,00 |



|   | <u>31-12-2022</u><br>€ | <u>31-12-2021</u><br>€ |
|---|------------------------|------------------------|
| 2 Financial assets<br>Security deposit              | 7.644                  | 3.077                  |
| Current assets                                      |                        |                        |
| Receivables<br>3 Trade receivables                  |                        |                        |
| Trade debtors                                       | 208.568                | 254.536                |
| 4 Taxes and social security charges Value added tax | 60.569                 | 24.202                 |
| 5 Other receivables and accrued income              |                        |                        |
| Accruals and prepaid expenses                       | 11.455                 | 136                    |
| 6 Cash and cash equivalents                         |                        |                        |
| ABN AMRO Bank                                       | 82                     | 144.772                |
| Rabobank  | 2.906.581              | 1.664.444              |
| Other banks   | 1.407                  | 1.282                  |
|   | 2.908.070              | 1.810.498              |



## **Equity and liabilities**

# 7 Equity

Movements in equity were as follows:

|                              | Reserves  |
|------------------------------|-----------|
|                              | €         |
| Balance as at 1 January 2022 | 1.197.666 |
| Allocation reserves          | -190.841  |
| Balance as at                |           |
| 31 December 2022             | 1.006.825 |
|                              |           |

## Statement of the proposed appropriation of the result

The board of the association proposes to appropriate the result as follows:

The loss for the period 2022 in the amount of € 190.841 will be fully deducted from the reserves.

This proposal still needs to be determined by the General Meeting, but has already been processed in the annual accounts 2022 for the association.

|   | 2022                  | 2021               |
|---|-----------------------|--------------------|
| 8 Reserves  | €                     | €                  |
| Reserves<br><i>Balance as at 1 January</i><br>Allocation reserves | 1.197.666<br>-190.841 | 539.459<br>658.207 |
| Balance as at 31 December   | 1.006.825             | 1.197.666          |



# Long-term liabilities

# 9 Long-term liabilities

|   | 2022               | 2021              |
|---|--------------------|-------------------|
|   | €                  | €                 |
| <b>10 Deferred income</b><br>Balance as at 1 January<br>Addition to deferred income | 739.701<br>644.408 | 719.511<br>20.190 |
| Balance as at 31 December   | 1.384.109          | 739.701           |
|   | =                  |                   |
| Deferred income   |                    |                   |
| Lot 1   | 108.172            | 17.848            |
| Lot 2   | 126.644            | -                 |
| Escape (EVAC)   | 134.974            | 395.397           |
| Tides   | 84.543             | 175.948           |
| Global  | 310.083            | -                 |
| Aviator   | 76.401             | 134.044           |
| NEO   | -                  | 16.464            |
| CPORT   | 298.828            | -                 |
| META  | 244.464            | -                 |
| Total   | 1.384.109          | 739.701           |
|   |                    |                   |

# Short-term liabilities

|   | 31-12-2022 | 31-12-2021 |
|---|------------|------------|
| 44 Daushlas ta hawka  | €          | €          |
| <b>11 Payables to banks</b> Payables to creditcard              | 8.247      |            |
| 12 Trade payables   |            |            |
| Trade creditor  | 653.057    | 1.140      |
| 13 Payables relating to taxes and social security contributions |            |            |
| Wage tax  | 29.300     | 15.403     |
| Pension   | -          | 24.266     |
|   | 29.300     | 39.669     |
|   |            |            |



|   | 31-12-2022 | 31-12-2021 |
|---|------------|------------|
|   | €          | €          |
| 14 Other liabilities and accrued expenses |            |            |
| Holiday allowance                         | 32.353     | 19.308     |
| Outstanding Holidays                      | 14.596     | 14.596     |
| Accruals and deferred income              | 76.957     | 85.278     |
|   | 123.906    | 119.182    |

Under the accruals and deferred income is an amount of € 41.250 (2021: €41.250), in relation to the members results reporting on ICCAM.

# Off-balance-sheet rights, obligations and arrangements Disclosure of off-balance sheet commitments

The Association has entered into an ICT Maintance agreement, there is a fixed monthly obligation for € 330 (excluding VAT).

The agreement is initially for one year (starting as of August 2019), but will automaticly be extend with a year. Unless the agreement is cancelled, one month before the end of the agreement.

As of 1st of February 2023 the Association has entered into a new office space rental agreement with fixed monthly obligation of € 2.456 (excluding VAT). The agreement is initially for 12 months. After the first contract period the contract will continue for an undetermined period.

The old agreement is terminated by the end of February 2023. For this agreeement there was a fixed monthly obligation for  $\in$  1.500 (excluding VAT) for the first quarter, as from 1 April 2022 the fixed monthly obligation will be  $\in$  1,700 (excluding VAT).



## 3.6 Notes to the income statement for the year 2022

|                                    | 2022      | 2021      |
|------------------------------------|-----------|-----------|
|                                    | €         | €         |
| 15 Other operating income          |           |           |
| Membership fees                    | 290.444   | 263.775   |
| Donations and Funding partnerships | 495.209   | 541.769   |
| Income LOT 1 and LOT 2             | 300.108   | 714.991   |
| Income EVAC                        | 262.781   | 209.071   |
| Income Stronger Together           | 132.067   | -         |
| Income TIDES                       | 91.405    | -         |
| Income OAK                         | -         | 54.404    |
| Income Global Standard revenue     | 64.006    | -         |
| Income Aviator                     | 57.643    | 42.214    |
| Income NEO                         | 16.464    | 834       |
|                                    | 1.710.127 | 1.827.058 |
|                                    |           |           |

For the year 2022 there were 45 members (2021: 41) ( $\in$  6,300) and 5 provisional members (2021: 2) ( $\in$  2,100).

In 2022 we received severall donations from our Funding partnerships:

- Tik Tok, Microsoft, Google, Twitch Interactive, Amazon, etc

LOT 1 and 2 (third and fourth phase)

These projects concern Digital Service Infrastructure for making a better and safer internet for kids. The main aim of this third and fourth phase is to continue improving the platform and services delivered in de first two phases.

International Association of Internet Hotlines - INHOPE is the leading partner of LOT 2 and the subcontractor of EUN for LOT 1.

The direct costs consist of material costs and employee costs. For the allocation of employee costs the Association does not use a time registration system. The employee costs are allocated to LOT 1 and 2 based on approved rates by the grant giver and number of months employed of the employees in relation to budgeted months per specific phase of the project.



|   | 2022     | 2021                |
|---|----------|---------------------|
| LOT 1 Phase 4 2021-2023                     | €        | €                   |
| LOT 1 Pliase 4 2021-2023                    |          |                     |
| Received                                    | 308.566  | 115.708             |
| Direct costs                                | -67.668  | -45.446             |
| Salary costs                                | -132.716 | -52.414             |
| Mutation deferred income                    | 108.182  | 17.848              |
| The total grant amounts to € 385.695        | =        |                     |
|   | 2022     | 2021                |
|   | €        | €                   |
| LOT 2 Phase 3 2019-2021                     |          |                     |
| Received                                    | 324.227  | 199.998             |
| Direct costs                                | -189.125 | -194.157            |
| Salary costs<br>Release due to finalization | -8.459   | -91.046<br>-118.466 |
|   |          |                     |
| Mutation deferred income                    | 126.643  | -203.671            |
| The total grant amounts to € 999.992        |          |                     |
|   | 2022     | 2021                |
|   | €        | €                   |
| ESCAPE (EVAC)                               |          |                     |
| Received                                    | 635.902  | 326.147             |
| Direct costs                                | -229.930 | -99.821             |
| Salary costs<br>Release due to finalization | -270.998 | -109.250            |
|   |          | -                   |
| Mutation deferred income                    | 134.974  | 117.076             |
|   |          |                     |

The total grant amounts to € 635.902

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|                                      | 2022     | 2021    |
|--------------------------------------|----------|---------|
| Stronger Tegether                    | €        | €       |
| Stronger Together                    |          |         |
| Received                             | 132.067  | -       |
| Direct costs                         | -111.690 | -       |
| Salary costs                         | -92.325  | -       |
| Release due to finalization          | 71.948   | -       |
| Mutation deferred income             | -        | -       |
| The total grant amounts to € 664.575 |          |         |
|                                      | 2022     | 2021    |
|                                      | €        | €       |
| TIDES                                |          |         |
| Received                             | 175.948  | 178.948 |
| Direct costs                         | -65.379  | -       |
| Salary costs                         | -26.026  | -       |
|                                      | -        | -       |
| Mutation deferred income             | 84.543   | 178.948 |
| The total grant amounts to € 175.948 |          |         |
|                                      | 2022     | 2021    |
|                                      | €        | €       |
| OAK                                  |          |         |
| Received                             | 126.363  | -       |
| Direct costs                         | -89.964  | -36.825 |
| Salary costs                         | -40.116  | -17.256 |
| Release due to finalization          | 3.717    | -323    |
| Mutation deferred income             | -        | -54.404 |
| The total grant amounts to 6 126 262 |          |         |

The total grant amounts to € 126.363



|   | 2022                               | 2021                                     |
|---|------------------------------------|--|
| Global Standard Revenue   | €                                  | €  |
| Received<br>Direct costs<br>Salary costs                                | 374.090<br>-31.140<br>-32.867      |  |
| Total   | 310.083                            | -  |
| The total grant amounts to € 374.089                                    |                                    |  |
|   | 2022                               | 2021                                     |
| AVIATOR   | €                                  | €  |
| Received<br>Direct costs<br>Salary costs<br>Release due to finalization | 136.389<br>-16.830<br>-43.158<br>- | 144.162<br>-11.788<br>-13.852<br>-16.574 |
| Mutation deferred income  | 76.401                             | 101.948                                  |
| The total grant employed to $6.170.496$                                 |                                    |  |

The total grant amounts to € 170.486



|   | 2022  | 2021  |
|---|---|---|
|   | €   | €   |
| 16 Other external expenses<br>Other external expenses   | 1.097.626   | 698.090   |
| Other external expenses   |   |   |
| LOT 1 Direct costs<br>LOT 2 Direct costs<br>LOT 2 Direct costs<br>LOT 2 Salary costs<br>Escape Direct costs<br>Escape Salary costs<br>Stronger Together Direct costs<br>Stronger Together Salary costs<br>TIDES Direct costs<br>TIDES Salary costs<br>OAK Direct costs<br>OAK Salary costs<br>Global Standard Direct costs<br>Global Standard Salary costs<br>AviaTor Direct costs<br>AviaTor Salary costs<br>NEO Direct costs<br>NEO Salary costs<br>Total | 22.222<br>80.320<br>230.140<br>8.459<br>125.976<br>136.805<br>111.690<br>92.284<br>65.379<br>26.026<br>46.839<br>13.372<br>31.140<br>32.867<br>16.830<br>40.813<br>14.164<br>2.300<br>1.097.626 | 43.505<br>79.756<br>194.157<br>91.046<br>99.821<br>109.250<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
|   | =   |   |
| <b>17 Expenses of employee benefits</b><br>Wages and salaries<br>Social security charges<br>Pension contributions<br>Other expenses of employee benefits  | 391.521<br>92.388<br>5.191<br>684<br>489.784  | 293.428<br>72.857<br>25.201<br>1.296<br>392.782   |



|  | 2022     | 2021     |
|--|----------|----------|
|  | €        | €        |
| Wages and salaries                                       |          |          |
| Salaries and wages                                       | 824.749  | 604.588  |
| LOT 1 Phase 3 Salary costs                               | -80.302  | -79.756  |
| LOT 2 Phase 3 Salary costs                               | -8.459   | -91.046  |
| Escape Salary costs                                      | -136.805 | -109.250 |
| Stronger Together Salary costs                           | -92.284  | -        |
| TIDES Salary costs                                       | -26.026  | -        |
| Oak Salary costs   | -13.372  | -17.256  |
| Global Standard Salary costs                             | -32.867  | -        |
| AviaTor Salary costs                                     | -40.813  | -13.852  |
| NEO Salary costs   | -2.300   | -        |
|  | 391.521  | 293.428  |
| Other expenses of employee benefits                      |          |          |
| Recruitment expenses                                     | 684      | _        |
| Other staff expenses                                     | -        | 1.296    |
|  | 684      | 1.296    |
|  | =        |          |
| 18 Housing expenses                                      | 10.010   | 0.40     |
| Rent expenses  | 19.810   | 942      |
| 10 Solling expenses                                      |          |          |
| <b>19 Selling expenses</b> Travelling and hotel expenses | 85.989   | 5.951    |
| Write off doubtful debtor                                | 6.300    | -16      |
| Representation expenses                                  | 493      | 1.117    |
|  | 92.782   | 7.052    |
|  |          |          |

The travel and hotel expenses includes expenses of staff, meetings and travel costs for staff and board members.

| 20 Office expenses<br>Automation expenses<br>Insurance premium<br>Other office expenses<br>Telephone and fax expenses<br>Office supplies<br>Postage expenses | 48.998<br>41.047<br>22.902<br>4.101<br>793<br>67 | 6.910<br>8.529<br>15.072<br>3.407<br>2.701 |
|--|--|--|
| Postage expenses   | 67<br>117.908                                    | - 36.619                                   |



|                              | 2022   | 2021   |
|------------------------------|--------|--------|
|                              | €      | €      |
| 21 General expenses          |        |        |
| Marketing expenses           | 35.239 | 9.371  |
| Consultancy expenses         | 28.073 | 7.148  |
| Accounting costs             | 8.762  | 4.500  |
| Payroll administration costs | 6.143  | 4.640  |
| Bank expenses                | 1.790  | 3.910  |
| Litigation expenses          | 1.257  | 963    |
| Insurance premium            | 946    | 633    |
| Other general expenses       | 2.120  | 172    |
|                              | 84.330 | 31.337 |
|                              |        |        |



## 3.7 Other notes

# Average number of employees

|  | 2022         | 2021         |
|--|--------------|--------------|
| Average number of employees over the period working in the Netherlands<br>Average number of employees over the period working outside the<br>Netherlands | 9,90<br>1,88 | 9,40<br>2,00 |
| Total of average number of employees over the period   | 11,78        | 9,40         |

Amsterdam, 31 October 2023 International Association of Internet Hotlines - INHOPE

President Jean-Christophe Le Toquin Vice President Sean Lyons Treaser Peter-Paul Urlaub

Board member Carolina Pineros Board member Thora Jonsdottir Board member Mashilo Boloka



Annexes



1. Realisation income and expenses against budget

|--|

|  |             |           | 2024      |
|--|-------------|-----------|-----------|
| Income                                   | Budget 2022 | 2022      | 2021      |
| LOT 1                                    | 192.487     | 102.524   | 311.322   |
| LOT 2                                    | 170.000     | 197.584   | 403.669   |
| Aviator                                  | 144.162     | 57.643    | 42.214    |
| Stronger Together                        |             | 132.067   |           |
| EVAC – Escape Project                    | 370.680     | 262.781   | 209.071   |
| EVAC – Global Standard                   | 159.372     | 64.006    |           |
| TIDES                                    |             | 91.405    |           |
| OAK                                      |             |           | 54.404    |
| NEO                                      |             | 16.464    | 834       |
| Membership fees                          | 273.000     | 290.444   | 263.775   |
| Donations and Funding partnerships       | 450.000     | 493.672   | 541.103   |
| Other income                             |             | 1.537     | 648       |
|  |             |           |           |
| Operating income                         | 1.759.701   | 1.710.127 | 1.827.040 |
| Expenses                                 |             |           |           |
|  |             |           |           |
| Depreciations                            |             | 2.778     | 2.011     |
| Personnel cost                           | 736.680     |           |           |
| Wages                                    |             | 391.521   | 293.428   |
| Social contributions, taxes and pensions |             | 97.579    | 98.058    |
| Other personnel expenses                 |             | 684       | 1.296     |
| LOT 1 Costs                              |             | 102.542   | 123.261   |
| LOT 2 Costs                              | 235.000     | 238.599   | 285.203   |
| Lump sum payments – LOT 2                | 41.250      |           |           |
| EVAC - Escape Costs                      | 117.500     | 262.781   | 209.071   |
| EVAC - Global Standard                   | 124.145     | 64.007    |           |
| Stronger Together                        |             | 203.974   |           |
| TIDES                                    |             | 91.405    |           |
| OAK Costs                                |             | 60.211    | 54.081    |
| Aviator Costs                            | 19.800      | 57.643    | 25.640    |
| NEO Costs                                |             | 16.464    | 834       |
| Premises                                 | 35.000      | 19.810    | 942       |
| Travel costs                             | 102.673     | 85.989    | 5.951     |
| Meeting costs                            | 42.600      | 493       | 1.117     |
| Doubtful dept provision                  | 18.600      | 6.300     | -16       |
| General office costs                     | 67.000      | 117.908   | 36.619    |
| General expenses                         | 58.500      | 806       | 4.715     |
| Audit                                    | 00.000      | 8.762     | 4.500     |
| Legal fees                               |             | 1.257     | 963       |
| Advise / consultancy                     |             | 28.073    | 7.148     |
| Payroll services                         |             | 6.143     | 4.640     |
| Website redevelopment                    |             | 35.239    |           |
| Total of sum of expenses                 | 1 500 749   |           | 9.371     |
|  | 1.598.748   | 1.900.968 | 1.168.833 |
| Total result                             | 460.050     | 400.044   | 050 007   |
|  | 160.953     | -190.841  | 658.207   |